

**West Broadway Business and Area Coalition
West Broadway Business Improvement District**

**West Broadway Business Improvement District Streetscape Maintenance Services Contract Bid
Summary**

Purpose:

The West Broadway Business and Area Coalition (WBC) on behalf of the West Broadway Business Improvement District (WBID) has committed to providing streetscape maintenance services to the district as outlined in the 2017 WBID Operating Plan.

The WBC currently contracts with Better Futures Enterprises to carry out services for the district and has been in contact with them since 2015. In keeping with good accounting principles, it was decided by the WBC Board to open the contract to bid.

A bid specification was prepared and a request for bids was sent to nine potential contractors. Of the nine potential contractors who were invited to submit a bid, four responded.

Bids:

	Intensive Seasonal Clean-Up	Trash Receptacle Servicing (Per Container)	Litter and Debris Removal (Pan and Broom)	(Hourly Rate)	Pressure Washing (Hourly Rate)
1. Custom Products and Services	\$10,654	\$3.95	\$360.00	\$45.25	\$85.00
2. S & T Landscaping	\$7,000	\$6.00	\$275.00	\$30.00	\$50.00
3. NEON Property Maintenance	\$11,911	\$20.20	\$224.56	\$46.67	\$103.73
4. Better Futures MN	\$10,754	\$7.45	\$307.00	\$30.61	\$53.95

Selection Criteria:

The WBC reserves the right to reject any or all Bids or parts of Bids, to accept part or all of bids on the basis of considerations other than lowest cost, and to create a project of lesser or greater expense and reimbursement than described in the Call for Bid, or the respondent's reply based on the component prices submitted. The WBC has evaluated Bids on the following criteria:

- Overall cost and value
- Demonstrated understanding and experience providing a high level of service
- Contractor references
- Capacity to perform work

Recommendation:

Better Futures Enterprises has demonstrated a strong understanding of the Scope of Services expected to be carried out in the district. The organization employs between 115-120 men throughout the year, and they have experience working in the public realm through contracts with the City of Minneapolis and Hennepin County. Many of the individuals that will be working through the district will be from North Minneapolis. While not the lowest overall bidder, we feel that Better Futures has demonstrated capacity and as an organization has a mission that aligns with the mission of the WBC.

It is recommended that the West Broadway Business and Area Coalition accept the responsible bid from Better Futures Enterprises and commence with executing a service agreement, so that work may proceed immediately.